

Bluegrass State Skills Corporation

Board of Directors Meeting

January 29, 2020

THINK KENTUCKY

Cabinet for Economic Development

Bluegrass State Skills Corporation

AGENDA

THINK KENTUCKY

Cabinet for Economic Development

The Bluegrass State Skills Corporation
Board of Directors Meeting
Cabinet for Economic Development
300 West Broadway
Frankfort, Kentucky
AGENDA
January 29, 2020

Call to Order
Notification of Press
Introduction of new BSSC Board Members
Roll Call

Minutes

Wednesday, December 4, 2019

Reports

Tonya Lee

Financial Report

GIA Applications

Beka Burton/Kate McCane

Ethos Holding Corp.
RKW North America, Inc.
Strong Tower Construction, LLC dba Koch Corporation

GIA Applications

Elizabeth Bishop/Christy Wingate

LeanCor, LLC
BWF America, Inc.
Piston Group LLC dba Piston Automotive LLC

GIA Applications

Brooklyn Leep/Kate McCane

Skilcraft LLC

GIA Applications

Zach Lawrence/Kate McCane

Star Aviation, Inc.
Carmeuse Lime & Stone, Inc.

STIC Applications

Zach Lawrence/Christy Wingate

Sealed Air Corporation (US)

STIC Applications

Beka Burton/Kate McCane

Toyotetsu America, Inc.

Next Board Meeting

Ellen Felix

March 25, 2020

Adjournment

Randy Fox

Bluegrass State Skills Corporation

MINUTES



**Bluegrass State Skills Corporation Board of Directors Meeting
Kentucky Cabinet for Economic Development,
300 West Broadway, Frankfort, Kentucky 40601
December 4, 2019 – 1:00 PM**

Members present – Brenda Bankston, Rita Combs-Sterrett, Randy Fox, Eston Glover, Lana Gordon, John Kuzuoka, Carl Lay, Tom Lund and Jeff Whitehead.

Proxies present – Katie Smith, Proxy for Interim-Secretary Vivek Sarin; Jeff Smith, Proxy for Secretary David Dickerson, and Donna Davis, Proxy for Dr. Jay Box.

Members absent – Dr. Aaron Thompson, Derrick Ramsey, and Torsten Langguth.

CED Staff present – Elizabeth Bishop, Jessica Burke, Sarah Butler, Martin David-Jacobs, Ellen Felix, Zach Lawrence, Kate McCane, Jason Neal, and Christy Wingate.

Guests present –

Rhonda Murphy with New Flyer/KMG Fabrication, Inc.

Nikki Conley and Megan Etscorn with W. Frank Harshaw and Associates, Inc.

Call to Order – Randy Fox

Roll Call – Ellen Felix

Notification of Press – Ellen Felix

Randy Fox, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

Approval of Minutes – Randy Fox

A motion was made by Eston Glover, and seconded by Tom Lund to approve the September 25, 2019 minutes. Motion carried.

Approval of Financial Report – Tonya Lee

Ms. Brenda Bankston made a motion to approve the Financial Report for December 4, 2019, and Tom Lund seconded the motion. Motion carried.

Applications for Review – Sarah Butler

BSSC Staff – Zach Lawrence and Kate McCane recommended the following Grant-in-Aid (GIA) application to the BSSC Board for approval:

G20-22773 – Royster’s Machine Shop, LLC, Henderson

\$ 75,000.00

A motion was made by Rita Combs-Sterrett to approve these applications. John Kuzuoka seconded the motion. Motion carried.

BSSC Staff – Jason Neal and Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G20-22767 – Bryant & Sons, Inc., Cave City	\$ 64,000.00
G20-22756 – Victor Enterprises, Inc., Paducah	\$ 16,000.00

A motion was made by Carl Lay to approve these applications. Eston Glover seconded the motion. Mr. Jeff Smith abstained. Motion carried.

BSSC Staff – Elizabeth Bishop and Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G20-22783 – Bluegrass Training Consortium, Inc. Georgetown	\$ 75,000.00
G20-22782 – Kentucky Alliance Training Consortium, Inc., Georgetown	\$ 75,000.00

A motion was made by Jeff Whitehead to approve these applications. Tom Lund seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs and Kate McCane recommended the following Grant-in-Aid (GIA) application to the BSSC Board for approval:

G20-22739 – KMG Fabrication, Inc., Shepherdsville	\$ 75,000.00
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A motion was made by Tom Lund to approve these applications. Brenda Bankston seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop and Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G20-22738 – Balluff, Inc., Florence	\$ 72,801.00
G20-22636 – Mubea Tailor Rolled Blanks, LLC, Florence	\$ 75,000.00
G20-22676 – Ferrara Candy Company dba Ferrara Snacks LLC, Florence	\$ 75,000.00

A motion was made by Carl Lay to approve these applications. Jeff Whitehead seconded the motion. Mr. John Kuzuoka abstained. Motion carried.

BSSC Staff – Martin David-Jacobs and Kate McCane recommended the following Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

T20-22771 – Lantech.com, LLC, Louisville	\$ 75,000.00
T20-22736 – Martinrea Heavy Stampings Inc., Shelbyville	\$ 75,000.00
T20-22758 – Monument Chemical Kentucky, LLC, Brandenburg	\$ 75,000.00

T20-22744 – W. Frank Harshaw and Associates, Inc., Louisville \$ 75,000.00

A motion was made by Rita Combs-Sterrett to approve this application. John Kuzuoka seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop and Christy Wingate Wingate recommended the following Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

T20-22780 – Hitachi Automotive Systems Americas, Inc., Harrodsburg \$ 75,000.00

T20-22761 – Lakeshore Equipment Company dba Lakeshore Learning \$ 75,000.00
Materials, Midway

A motion was made by Carl Lay to approve this application. Tom Lund seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop and Christy Wingate recommended the following Commitment Grant-in-Aid application to the BSSC Board for approval:

G20-22664 – Precision, Inc., Maysville \$ 75,000.00

A motion was made by Brenda Bankston to approve this application. Eston Glover seconded the motion. Motion carried.

Metropolitan College Tax Credit

BSSC Staff – Christy Wingate presented Metropolitan College Tax Credit Resolution for Final Approval

MC-010 – United Parcel Service (UPS), Louisville \$ 4,102,364.35

A motion was made by Jeff Whitehead and seconded by Rita Combs-Sterrett to authorize this project. Motion carried.

New Business

- 2019 Bluegrass State Skills Annual Report
Sarah Butler presented the annual report that was submitted to the Governor and legislature in November. The report is a summary of all approvals and disbursements throughout the fiscal year.

This past year, the BSSC Board of Directors approved 117 Grant-In-Aid applications for companies and training Consortia for the training benefit to over potentially 20,096 Kentucky resident employees.

In addition, the BSSC Board of Directors also approved tax credit applications for 30 companies to provide support to train 7,280 Kentucky-resident employees.

Next Board Meeting – Ellen Felix

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on January 29, 2020, at 1:00 p.m. at the Cabinet for Economic Development, Old Capitol Annex, 1st Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

Adjournment – Randy Fox

A motion to adjourn the meeting was made by Carl Lay and second by John Kuzuoka. Motion carried.

Sincerely submitted,



Sarah C. Butler

Director, Incentive Administration Division

Bluegrass State Skills Corporation

FINANCIAL REPORT

THINK KENTUCKY

Cabinet for Economic Development

BSSC FUNDS REPORT

1/24/2020

RESOURCES AVAILABLE

Regular Appropriation	4,311,800
Continued Appropriation	4,851,796
HB265 -2012 Session Add'l Funds Available*	1,879,000
OET Rapid Response Funds Carry Forward	1,367,155
TOTAL RESOURCES	12,409,751

EXPENDITURES YTD

BSSC Funds	856,106
OET Rapid Response Funds	712,486
Total Expenditures as of 1/24/2020	1,568,592

OBLIGATIONS REMAINING

Regular/Commitment/OET Grants	7,525,106
Commitments	197,500
Proposals	0
TOTAL OBLIGATIONS	7,722,606

TOTAL FUNDS AVAILABLE FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR	3,118,553
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Secretary's Funds	1,233,800
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Regular Grant Funds	1,744,928
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OET Rapid Response Funds	139,826
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TOTAL FUNDS AVAILABLE FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR	3,118,553
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*\$9,500,000 lapsed to General Fund, per HB 265, 2012 Session.
Two draws were made in FY 2013 of \$1,200,000 and \$600,000.
One draw was made in FY 2015 of \$750,000.
Two draws were made in FY 2018 for \$2,950,000 and \$457,400
One draw was made in FY 2019 of \$1,663,600

BSSC FUNDS REPORT

1/24/2020

Base Amount	\$	581,642
Recaps (Dec/Jan)	\$	<u> -</u>
Amount available for Jan 2020 Board Meeting	\$	581,642

Bluegrass State Skills Corporation

APPLICATIONS - GIA

THINK KENTUCKY

Cabinet for Economic Development

Grant-In-Aid (GIA) Projects

January 2020

Score	Qualified Company	City	Number of Trainees	Incentive Amount
85	RKW North America, Inc.	Franklin	80	\$54,311
84	LeanCor, LLC	Florence	75	\$75,000
82	Ethos Holding Corp.	Newport	33	\$44,580
80	Star Aviation, Inc.	Goshen	12	\$24,000
80	Piston Group LLC dba Piston Automotive LLC	Georgetown	75	\$75,000
80	BWF America, Inc.	Hebron	28	\$54,193
79	Carmeuse Lime & Stone, Inc.	Maysville	40	\$75,000
79	Skilcraft LLC	Burlington	99	\$75,000
79	Strong Tower Construction, LLC dba Koch Corporation	Louisville	40	\$75,000
9 Companies			482	\$552,084

Note: The Grant-In-Aid amount will be equal to \$2,000 per trainee, not to exceed the maximum approved amount of \$75,000 per company location for each fiscal year.

Regular Grant Fund Balance	\$1,774,323
Recaptured Amount	
2018 FY Projected/Approved Grants	(\$552,084)
Remaining Regular Grant Funds	<u>\$1,222,239</u>

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: January 29, 2020
Company: Ethos Holding Corp.
City: Newport **County:** Campbell
Industry Sector: Nonretail Service or Technology **BSSC #:** G20-22883
Bus. Devp. Contact: B. Burton **OFS Staff:** K. McCane

Training Description:

Ethos Holding Corp. is a toxicology laboratory analyzing specimens for pain management providers. The training plan included functional Bio-marker testing new technologies, sales training, phlebotomy training, certifications and technical updates, quality initiative (cQips), HIPAA, blood borne pathogens training, manufacturer insets/memos, Media Lab documentation and compliance.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 89,160	\$ 44,580
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 89,160	\$ 44,580

Number of Trainees

33

Employment & Wage Information:

Existing Employment	Projected New Employees
33	20

Average Hourly Wage	Total Hourly Compensation
\$ 18.00	\$ 22.48

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$44,580

Application Score

82

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: January 29, 2020
Company: RKW North America, Inc.
City: Franklin **County:** Simpson
Industry Sector: Manufacturing **BSSC #:** G20-22812
Bus. Devp. Contact: B. Burton **OFS Staff:** K. McCane

Training Description:

RKW North America Inc. manufacturers premium monolayer and coextruded barrier films for a variety of markets and applications. The proposed training will focus on training topics such as Equipment Operation, Advanced Embossing, Material Handling, Quality Assurance, Maintenance, Extrusion, and Administration.

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 102,853	\$ 51,427
\$ 5,770	\$ 2,885
\$ -	\$ -
\$ 108,623	\$ 54,311

Number of Trainees

80

Employment & Wage Information:

Existing Employment	Projected New Employees
92	15

Average Hourly Wage	Total Hourly Compensation
\$ 28.56	\$ 32.84

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$54,311

Application Score

85

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: January 29, 2020
Company: Strong Tower Construction, LLC dba Koch Corporation
City: Louisville **County:** Jefferson
Industry Sector: Manufacturing **BSSC #:** G20-22642
Bus. Devp. Contact: B. Burton **OFS Staff:** K. McCane

Training Description:

Koch Corporation is a fabrication shop manufacturing curtain wall and construction materials. The training includes orientation training for new shop employees, new employee (Felon Second Chance Program) shop skills, financial and human resource procedures training, computer security, project management and program training, and inventory clerk training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 143,144	\$ 71,572
Classroom/OJT - Consultant/Educational Institution	\$ 3,780	\$ 1,890
Instructional Materials & Supplies	\$ 4,000	\$ 2,000
Total Costs	\$ 150,924	\$ 75,462

Number of Trainees

40

Employment & Wage Information:

Existing Employment	Projected New Employees
40	5

Average Hourly Wage	Total Hourly Compensation
\$ 16.00	\$ 22.00

Requirements: Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: January 29, 2020
Company: LeanCor, LLC
City: Florence **County:** Boone
Industry Sector: Nonretail Service or Technology **BSSC #:** G20-22875
Bus. Devp. Contact: E. Bishop **OFS Staff:** C. Wingate

Training Description:

LeanCor, LLC provides managed transportation and consulting services. The training plan includes online LEAN training, Microsoft, public speaking, problem solving reporting, safety and onboarding training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 134,783	\$ 67,391
Classroom/OJT - Consultant/Educational Institution	\$ 12,027	\$ 6,014
Instructional Materials & Supplies	\$ 4,250	\$ 2,125
Total Costs	\$ 151,060	\$ 75,530

Number of Trainees

75

Employment & Wage Information:

Existing Employment	Projected New Employees
56	19

Average Hourly Wage	Total Hourly Compensation
\$ 36.01	\$ 39.97

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

84

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: January 29, 2020
Company: BWF America, Inc.
City: Hebron **County:** Boone
Industry Sector: Manufacturing **BSSC #:** G20-22793
Bus. Devp. Contact: E. Bishop **OFS Staff:** C. Wingate

Training Description:

BWF America, Inc. designs and manufactures custom built solutions for industrial filtration to create clean environments and adhere to particulate matter limits. The proposed plan includes training on equipment and technology, processes and products, leadership development, and safety standards. .

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 50,691	\$ 25,346
\$ 57,694	\$ 28,847
\$ -	\$ -
\$ 108,385	\$ 54,193

Number of Trainees

28

Employment & Wage Information:

Existing Employment	Projected New Employees
28	3

Average Hourly Wage	Total Hourly Compensation
\$ 36.06	\$ 41.46

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$54,193

Application Score

80

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: January 29, 2020
Company: Piston Group LLC dba Piston Automotive LLC
City: Georgetown **County:** Scott
Industry Sector: Manufacturing **BSSC #:** G20-22763
Bus. Devp. Contact: E. Bishop **OFS Staff:** C. Wingate

Training Description:

Piston Group LLC dba Piston Automotive LLC is the world's largest Value Add Assembly supplier. The training plan includes detailed steps that associates will perform proficiently at all work stations on the production line as well as in house training on the front and rear assembly lines.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 242,430	\$ 121,215
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ 1,125	\$ 563
Total Costs	\$ 243,555	\$ 121,778

Number of Trainees

75

Employment & Wage Information:

Existing Employment	Projected New Employees
100	75

Average Hourly Wage	Total Hourly Compensation
\$ 16.10	\$ 19.20

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

80

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: January 29, 2020
Company: Skilcraft LLC
City: Burlington **County:** Boone
Industry Sector: Manufacturing **BSSC #:** G20-22611
Bus. Devp. Contact: B. Leep **OFS Staff:** K. McCane

Training Description:

Skilcraft LLC is one of the leading sheet metal fabrication companies in the region, serving a broad range of industries and OEM markets. The training plan consists of Leadership Development Courses to develop leadership teams, Electrical Safety, and Respirator Training. Also included is Emerging Leaders Training to develop potential future leaders and prepare for promotions as well as New Employee OJT Training, mandatory annual safety, OSHA compliance and workplace behavioral training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 217,481	\$ 108,741
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 217,481	\$ 108,741

Number of Trainees

99

Employment & Wage Information:

Existing Employment	Projected New Employees
99	6

Average Hourly Wage	Total Hourly Compensation
\$ 27.00	\$ 33.00

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: January 29, 2020
Company: Star Aviation, Inc.
City: Goshen **County:** Oldham
Industry Sector: Manufacturing **BSSC #:** G20-22697
Bus. Devp. Contact: Z. Lawrence **OFS Staff:** K. McCane

Training Description:

Star Aviation, Inc. is a manufacturer of electrical wiring harnesses for the aircraft industry. The training plan will consist of in-house training of Cybersecurity to NIST standards, Safety in the workplace, SUPS, Alcohol in the Workplace, Back Safety, Blood borne Pathogens, Hazardous Materials Training, Human Factors Training, ESD training and Solid works Engineering Training. Also, on-the-job training for technicians to achieve their AMP license.

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 37,746	\$ 18,873
\$ 20,556	\$ 10,278
\$ 990	\$ 495
\$ 59,292	\$ 29,646

Number of Trainees

12

Employment & Wage Information:

Existing Employment	Projected New Employees
10	2

Average Hourly Wage	Total Hourly Compensation
\$ 32.64	\$ 36.05

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$24,000

Application Score

80

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: January 29, 2020
Company: Carmeuse Lime & Stone, Inc.
City: Maysville **County:** Mason
Industry Sector: Manufacturing **BSSC #:** G20-22607
Bus. Devp. Contact: Z. Lawrence **OFS Staff:** K. McCane

Training Description:

Carmeuse Lime & Stone, Inc. is a limestone product mining and manufacturer. The company has developed a training program by job title so that individuals can move up from level Tech I to Tech IV. The training program includes Basic and Advanced Rigging, Pump Training, Mobile Equipment Operation, Mine Mechanical Craft and Electrical Tech, Mine Production Tech and Plant Mechanical and Electrical Craft Tech training.

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

	Total Costs	50% of Total Costs
	\$ 252,316	\$ 126,158
	\$ -	\$ -
	\$ -	\$ -
Total Costs	\$ 252,316	\$ 126,158

Number of Trainees

40

Employment & Wage Information:

Existing Employment	Projected New Employees
119	10

Average Hourly Wage	Total Hourly Compensation
\$ 21.76	\$ 27.20

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

79

Bluegrass State Skills Corporation

APPLICATIONS - STIC

THINK KENTUCKY

Cabinet for Economic Development

Skills Training Investment Credit (STIC) Projects January 2020

Score	Eligible Company	City	Number of Trainees	Incentive Amount
70	Sealed Air Corporation (US)	Louisville	130	\$61,736
64	Toyotetsu America, Inc.	Somerset	943	\$75,000
2			1073	\$136,736

FY 2019-20 Tax Credit Limit	\$2,500,000
Current FY Projected/ Approved Credits	\$1,375,556
Remaining Tax Credits	\$1,124,444

Note: The tax credit amount will be equal to \$500 per employee, not to exceed the maximum approved tax credit of \$75,000 per company for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date: January 29, 2020
Company: Sealed Air Corporation (US)
City: Louisville **County:** Jefferson
Industry Sector: Manufacturing **BSSC #:** T20-22878
Bus. Devp. Contact: Z. Lawrence **OFS Staff:** C. Wingate

Training Description:

Sealed Air Corporation (US) manufactures packaging materials used for ecommerce shipping. The training plan includes new employee orientation training, on-the-job training for new operators, forklift training, safety training, programming and specific equipment related technical training for maintenance technicians, new equipment training, leadership training and new software program training.

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

	Total Costs	50% of Total Costs
	\$ 123,472	\$ 61,736
	\$ -	\$ -
	\$ -	\$ -
Total Costs	\$ 123,472	\$ 61,736

Number of Trainees

130

Employment & Wage Information:

Existing Employment	Projected New Employees
130	12

Average Hourly Wage	Total Hourly Compensation
\$ 18.39	\$ 27.59

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$61,736

Application Score

70

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date: January 29, 2020
Company: Toyotetsu America, Inc.
City: Somerset **County:** Pulaski
Industry Sector: Manufacturing **BSSC #:** T20-22879
Bus. Devp. Contact: B. Burton **OFS Staff:** K. McCane

Training Description:

Toyotetsu America, Inc. (TTAI) manufactures and assembles stamped and welded parts for the automotive industry. TTAI's training plan will provide specialized training in fundamental skills for the three production groups; Stamping, Welding, and Conveyance. Also included in the training plan is new hire training and retraining for all members in those same areas. In addition, training provided will further develop skilled trade positions in the areas of Industrial and Die Maintenance.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 573,360	\$ 286,680
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 573,360	\$ 286,680

Number of Trainees

943

Employment & Wage Information:

Existing Employment	Projected New Employees
937	6

Average Hourly Wage	Total Hourly Compensation
\$ 22.80	\$ 25.23

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

64
