



BLUEGRASS STATE SKILLS CORPORATION

2018 Annual Report



CABINET FOR ECONOMIC DEVELOPMENT

Matthew G. Bevin
Governor

Old Capitol Annex
300 West Broadway
Frankfort, Kentucky 40601
ThinkKentucky.com

Terry R. Gill, Jr.
Secretary

Vivek K. Sarin
Executive Officer

October 31, 2018

The Cabinet for Economic Development (CED) is pleased to present the Fiscal Year 2018 Annual Report of the Bluegrass State Skills Corporation (BSSC). BSSC plays a significant role in keeping Kentucky's business and industry competitive in today's global economy by assisting them in providing quality training for their workforce.

Through the hard work of the BSSC board and staff, the Cabinet has built a strong reputation for providing customized, flexible and industry-driven skills training opportunities, and companies continue to place a high value on the programs offered by BSSC. This past year, the BSSC Board of Directors approved 62 grant-in-aid applications for companies and training consortia to train 10,426 Kentucky-resident employees and tax credit applications for 38 companies to train over 14,674 Kentucky-resident employees.

In addition, CED continues to work closely with our Kentucky Skills Network partners to provide quality training opportunities to our business clients across the Commonwealth in order to maximize the resources available to help them achieve their workforce development goals. We appreciate the support of Governor Matt Bevin, the Kentucky General Assembly, the Kentucky Economic Development Partnership Board, the Bluegrass State Skills Corporation Board, as well as our many workforce development partners to ensure that Kentucky's workforce is prepared for the jobs of the future.

Sincerely,

Terry R. Gill, Jr.
Secretary

Vivek K. Sarin
Executive Officer

INTRODUCTION



BSSC grants are extremely valuable in developing our workforce, and provides us, and Kentucky, a competitive edge in the marketplace.

JAMES ATKINSON TRAINING & DEVELOPMENT LEADER

Ford Motor Company

The Bluegrass State Skills Corporation (BSSC) has built a strong reputation for meeting and exceeding industry needs for customized, flexible and industry-driven skills training. It partners with other employment and training organizations to tailor a comprehensive program of skills training services for new, expanding and existing companies.

The BSSC plays a significant role in keeping Kentucky's business and industry competitive in the global economy by helping provide the necessary workforce training in the following ways:

Administering and funding Kentucky's customized business and industry-specific training efforts through Grant-in-Aid and Skills Training Investment Credit projects that are approved by the BSSC Board of Directors;

Acting as a broker by coordinating the resources of skills training providers;

Facilitating the creation of public/private partnerships through education and training programs designed to meet training needs of individual and multiple-company projects. and

Administering any special state appropriation for customized business and industry-specific training.

The BSSC represents the consolidated efforts of the Kentucky Cabinet for Economic Development and the Education and Workforce Development Cabinet, and is attached to the Cabinet for Economic Development for administrative purposes. An 18 member board of directors made up of public and private sector officials govern the BSSC. Private-sector representatives comprise more than half of the board membership.

BLUEGRASS STATE SKILLS CORPORATION BOARD OF DIRECTORS FY 2016-2017

BSSC EXECUTIVE COMMITTEE MEMBERS AT LARGE:

BSSC Board Chair

Randall Fox, Senior Partner
Capstone HR Services Inc.
Benton, KY

BSSC Vice-Chair

Doris Moody, Human Resources Team Leader
Logan Aluminum Inc.
Russellville, KY

BSSC Treasurer

Eston Glover, President/CEO
Pennyrite Rural Electric Coop.
Elkton, KY

BSSC Secretary

Brenda Bankston, Director of Grants and Dev.
Big Brothers Big Sisters of Kentuckiana
Louisville, KY

BSSC Executive Committee Member at Large

Tom Lund, Economic Development Director
Marion County Economic Development
Lebanon, KY

Ray Leathers, Commissioner

Department of Workforce Investment
(Proxy - Andy Hightower, Anna Larson)

Jay Box, Ph.D. *(Proxy - Dr. Rhonda Tracy, Dr. Keith*

Stephens)
KCTCS
Versailles, KY

Terry R. Gill, Jr., Secretary *(Executive Officer*

Vivek Sarin, Proxy Katie Smith)
Cabinet for Economic Development
Frankfort, KY

Rita Combs-Sterrett, President

RCS Associates
Louisville, KY

Robert L. King, President *(Proxy Reecie Stagnolia,*

Jacqueline Korengel, Sharon Johnston, Cody Davidson)
Council on Postsecondary Education
Frankfort, KY

David Dickerson, Secretary

Kentucky Dept. of Labor
(Proxy - Mike Nemes)
Frankfort, KY

John Y. Kuzuoka, School Administrator

Sheet Metal Workers #110
Louisville, KY

Torsten Langguth, Plant Manager

Dr. Schneider Automotive Systems, Inc.
Russell Springs

Derrick Ramsey, Secretary

Education and Workforce Development Cabinet
(Proxy - Brad Montell, Josh Benton)
Frankfort, KY

Jeff Whitehead, Executive Director

EKCEP, Inc.
Hazard, KY

William "Carl" Lay, President

Human Resource Management Professionals
Retired - VP of Corporate Relations, Akebono
Brake Corporation North America
Elizabethtown, KY

GRANT-IN-AID (GIA)

The Grant-in-Aid (GIA) program provides reimbursement funds for training employees of Kentucky's new and expanding companies and for skills upgrade training.

Listed below is a summary of the GIA projects approved during FY 2018 by the BSSC Board of Directors:

62 grants valued at \$2,486,756 to provide skills training services to individual companies and training consortia; training 10,426 Kentucky residents at an average cost of \$238.51 per trainee; as follows:

843 Kentucky residents trained for **new** industry at a cost of \$250,000 or an average of \$296.56 per trainee;

6,638 Kentucky residents trained for **expanding** industry at a cost of \$1,761,756 or an average of \$161.29 per trainee; and

2,945 Kentucky residents trained for **existing** industry at a cost of \$475,000 or an average of \$161.29 per trainee.

GIA applications in the amount of \$361,820 for 15 companies were received and processed by the BSSC but were not approved due to insufficient funds.

GIA net disbursements for skills training projects during FY 2018 totaled \$6,403,265.11 and were received by 50 companies and training consortia.



The BSSC program provided vital support to implement healthcare leadership training, improving the skills of healthcare professionals in our community.



NICK BASTIN

CHIEF FINANCIAL OFFICER, ROCKCASTLE REGIONAL HOSPITAL AND RESPIRATORY CARE CENTER



The utilization of the BSSC grant allows us to train our employees, which leads to employee retention, customer satisfaction and a skilled workforce.



PATTY SWEASY

TRAINING COORDINATOR, ROLL FORMING CORPORATION.

SKILLS TRAINING INVESTMENT CREDIT (STIC)



The BSSC program is a fantastic program that assists companies in Kentucky with their training budgets. This is a good way for companies to see their state tax dollars at reinvesting in Kentucky people and Kentucky jobs.

GREG HODGE
HR DIRECTOR

Tenmast Software Company

The Skills Training Investment Credit (STIC) program provides tax credits to offset a portion of approved costs to support skills upgrade training to qualified companies.

Listed below is a summary of the STIC projects approved during FY 2018 by the BSSC Board of Directors:

38 companies received preliminary approval for investment credits valued at \$2,500,000, training 14,674 Kentucky residents at an average cost of \$170.37 per trainee; and

35 companies received final approval of \$1,365,544.86 in tax credits through the STIC program for 5,222 trainees at a cost of \$261.50 per trainee.

By statute KRS 154.12-2086(6), a minimum of 30 percent of companies receiving preliminary approval for tax credits by the BSSC Board of Directors must be “high performance companies.”

A high performance company is one that has met and maintained a certified quality standards program. Examples of such programs are International Organization for Standardization (ISO), Certified Quality Inspector Certification and Failure Mode and Effects Analysis (FMEA) Certification.

In FY 2018, approximately 58 percent of the preliminarily approved tax credit applications were for “high performance companies.”



PUBLIC-PRIVATE PARTNERSHIPS

Metropolitan College Tax Credit (MCTC)

In 2009, the BSSC was given the authority to approve tax credits on behalf of a qualified tax payer that is a party to the “Metropolitan College Agreement.” Its purpose is to encourage employers to provide educational opportunities to employees through a program that combines work with postsecondary education.

In Louisville, a partnership that includes United Parcel Service (UPS), the University of Louisville, Jefferson Community and Technical College provides eligible Kentucky residents access to a tuition-free post-secondary education and outstanding employment opportunities.

To ensure the program’s ongoing success, the BSSC approved its fourth Metropolitan College Tax Credit to UPS during FY 2018 in the amount of \$4,517,912.

Kentucky Federation for Advanced Manufacturing Education (KY FAME)

The Kentucky Federation for Advanced Manufacturing Education (KY FAME) is a partnership of regional manufacturers whose purpose is to utilize dual-track, apprenticeship-style training to create a pipeline of highly skilled workers.

The primary method to achieve the goal of creating a highly skilled workforce is through partnerships with local educational institutions to implement the Advanced Manufacturing Technician Program (AMT). AMT is an integrated career pathway provided in partnership with the Kentucky Community and Technical College System. The AMT program is a dual-track, five semester program within an Associate in Applied Science Degree providing a multi-disciplinary technical foundation coupled with continuous real-world working experience with a leading manufacturer (company sponsor). AMT combines proven workplace components of apprenticeship with the earn-and-learn model in subjects including electricity, fluid power, mechanics, fabrication, and robotics. This paid work experience introduces hands-on application and the best practices of the world class manufacturer.

For FY 2018, KY FAME currently reports over 210 member companies statewide from 11 chapters.

COLLABORATIVE PARTNERSHIPS (continued)

Kentucky Work Ready Skills Initiative

In 2016, Governor Bevin and the Education and Workforce Development Cabinet announced the launch of the Kentucky Work Ready Skills Initiative. Kentucky has awarded \$100 million in statewide bonds to 40 applicants through the Kentucky Work Ready Skills Initiative (KWRSI) to build a highly trained, modernized workforce to meet the needs of employers and promote sustainable incomes for Kentuckians. The locally driven projects were awarded during two rounds of competition in 2016 and 2017 and include all regions of Kentucky. In addition to the State's \$100 million investment, local communities and industry have banded together to invest an additional \$100 million to support local training facilities. These facilities will be better equipped to meet business needs both today, and in the future.

The initiative is overseen by a nine-member board, which includes the secretary of the Education and Workforce Development Cabinet, the secretary of the Cabinet for Economic Development, the secretary of the Labor Cabinet, the chair of the Kentucky Workforce Innovation Board, three employers nominated by the Governor, one member nominated by the Speaker of the Kentucky House of Representatives and one nominated by the President of the Kentucky Senate. Technical support is provided by the staff of the Kentucky Economic Development Finance Authority.

Work Ready Scholarship Program

The Commonwealth is committed to increasing the workforce participation rate by expanding the skilled, competitive workforce necessary to attract new businesses to the state. The Work Ready Scholarship Program will provide free tuition to eligible Kentucky students getting a two-year degree that could be used in "high-demand" industries including healthcare, advanced manufacturing, transportation/logistics, business services/IT, and construction. Students will be able to use the scholarship to attend a school in the Kentucky Community and Technical College system, one of Kentucky's 4-year public universities or any other accredited school in the state.

COLLABORATIVE PARTNERSHIPS (continued)

Kentucky Future Skills Report

In 2015, the Kentucky Workforce Investment Board commissioned the Kentucky Education and Workforce Development Cabinet, Kentucky Cabinet for Economic Development, and Kentucky Department of Education to identify Kentucky's high-growth industry sectors and study occupational requirements within those sectors.

The result of this study has produced the first annual Kentucky Future Skills Report. The Report is an in-depth analysis focused on identifying Kentucky's supply and demand for occupations in sustainable, high-wage sectors. Additionally, the Report examines enrollment and graduation data from Kentucky's K-12 and post-secondary degree programs to measure alignment to the identified high-demand occupations. Finally, the Report will align K-20 credentials and degrees that match sector and occupational demands.

This report has identified almost 300,000 jobs that will need to be filled over the next five years, in the industries of Healthcare, Business & Technical Services, Manufacturing, Transportation and Construction.

Kentucky Trained. Kentucky Built.

In 2016, Governor Bevin and the Labor Cabinet announced the launch of the "Kentucky Trained. Kentucky Built." apprenticeship campaign. The initiative signals Kentucky's recommitment of new energy and resources toward strengthening apprenticeships across Kentucky. Currently, there are over 3,000 apprentices in Kentucky in nearly 240 different programs, representing 109 different occupations.

BSSC supports registered apprenticeship by reimbursing \$2,000 per year for registered apprenticeship training.

NEW GRANT-IN-AIDS FOR FISCAL YEAR 2017-2018

The BSSC Board of Directors approves new grant-in-aid projects based upon the availability of funds for each board meeting. Once the board approves a grant-in-aid project, training may commence and documentation submitted for reimbursement.

COMPANY	CITY	TRAINEES	FUNDING AMT
A.C.E. Compressor Parts & Service, Inc.	Mayfield	25.00	\$25,000
AGC Automotive Americas Co.	Elizabethtown	750.00	\$50,000
AGC Glass Company North America	Richmond	167.00	\$25,000
Aleris Rolled Products, LLC	Lewisport	200.00	\$200,000
Alorica Inc.	Owensboro	250.00	\$50,000
Appalachian Regional Healthcare, Inc.	Lexington	1,180.00	\$75,000
Balluff, Inc.	Florence	98.00	\$25,000
Bendix Spicer Foundation Brake LLC	Bowling Green	35.00	\$21,750
Bluegrass Business Consortium, Inc.	Berea	437.00	\$75,000
Bluegrass Training Consortium, Inc.	Georgetown	175.00	\$75,000
C & C Press Repair, LLC	Bowling Green	6.00	\$12,000
Carmeuse Lime & Stone, Inc.	Butler	46.00	\$25,000
Carmeuse Lime & Stone, Inc.	Maysville	40.00	\$25,000
Constellium-UACJ ABS LLC	Bowling Green	75.00	\$25,000
Continental Building Products Operating Company, LLC	Silver Grove	50.00	\$25,000
Cox Interior, Inc.	Campbellsville	420.00	\$13,450
CTA Acoustics, Inc.	Corbin	576.00	\$50,000
CTI - Clinical Trial Services, Inc.	Covington	118.00	\$200,000
CTI - Clinical Trial Services, Inc.	Covington		\$100,000
Daramic, LLC	Owensboro	30.00	\$6,136
Ellison Surface Technologies, Inc.	Hebron	60.00	\$25,000
Essity HMS North America Inc.	Bowling Green	156.00	\$25,000
Ethos Holding Corp.	Newport	33.00	\$25,000
Florida Tile, Inc.	Lawrenceburg	15.00	\$25,000
Galerie, Inc.	Hebron	35.00	\$50,000
Indelac Controls, Inc.	Florence	35.00	\$25,000
Kentucky Alliance Training Consortium	Georgetown	950.00	\$75,000
Kentucky Cooperage LP, Ltd.	Lebanon	400.00	\$25,000
Kentucky Fresh Harvest, LLC	Stanford	75.00	\$25,000
Lakeshore Learning Materials	Midway	262.00	\$200,000
LexPlastics, Inc.	Lexington	31.00	\$25,000
Metalsa Structural Products, Inc.	Owensboro	204.00	\$25,000
Metalsa Structural Products, Inc.	Hopkinsville	638.00	\$50,000
Mouser Custom Cabinetry, LLC	Elizabethtown	32.00	\$25,000
Mubea North-America Shared Services, Inc.	Florence	64.00	\$25,000

NEW GRANT-IN-AIDS FOR FISCAL YEAR 2017-2018

The BSSC Board of Directors approves new grant-in-aid projects based upon the availability of funds for each board meeting. Once the board approves a grant-in-aid project, training may commence and documentation submitted for reimbursement.

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COMPANY	CITY	TRAINEES	FUNDING AMT
Mubea Precision Springs, Inc.	Florence	30.00	\$25,000
Mubea Tailor Rolled Blanks, LLC	Florence	30.00	\$25,000
Mubea, Inc.	Florence	31.00	\$25,000
New Flyer of America Inc.	Shepherdsville	550.00	\$25,000
Niemco Fabricators, Inc.	Louisville	23.00	\$25,000
PMC Organometallics, Inc.	Carrollton	20.00	\$25,000
Post Glover Resistors Inc.	Erlanger	65.00	\$25,000
Riken Elastomers Corporation	Hopkinsville	35.00	\$25,000
RKW North America, Inc.	Franklin	40.00	\$25,000
Sabert Corporation	Shepherdsville	120.00	\$25,000
Shelby County Associated Industries, Inc.	Shelbyville	269.00	\$75,000
Software Information Systems, LLC	Lexington	55.00	\$25,000
Southeast Kentucky Regional Training Consortium, Inc.	Corbin	492.00	\$75,000
Steinhauser, Incorporated	Newport	19.00	\$11,420
STOBER Drives Inc.	Maysville	95.00	\$25,000
Sumitomo Electric Wiring Systems, Inc.	Edmonton	302.00	\$25,000
The Advisory Team, LLC	Bellevue	6.00	\$12,000
The Corken Steel Products Company	Elizabethtown	5.00	\$10,000
The Corken Steel Products Company	Florence	35.00	\$25,000
The Corken Steel Products Company	Covington	24.00	\$25,000
Total Quality Logistics, LLC	Louisville	73.00	\$25,000
Total Quality Logistics, LLC	Erlanger	90.00	\$25,000
Total Quality Logistics, LLC	Lexington	148.00	\$25,000
Treehouse Private Brands, Inc.	Princeton	60.00	\$25,000
Vanderbilt Chemicals, LLC	Murray	96.00	\$25,000
V-Soft Consulting Group, Inc.	Louisville	15.00	\$25,000
Worldwide Technologies, LLC	Franklin	30.00	\$25,000
TOTALS		10,426	\$2,486,756

EXPENDITURES FOR FISCAL YEAR 2017-2018

Reimbursements made to Kentucky companies in FY 2017-2018 to offset the costs of Kentucky resident employee training.

COMPANY	CITY	TRAINEES	EXPENSES PAID
Aleris Rolled Products, LLC	Lewisport	130	\$200,000.00
Alorica Inc.	Owensboro	69	\$50,000.00
American Woodmark Corporation	Monticello	117	\$50,000.00
Apac Packaging LLC	Fountain Run	115	\$25,000.00
Benda-Lutz Corporation	Independence	15	\$25,000.00
Bluegrass Business Consortium, Inc.	Berea	174	\$75,000.00
Bonfiglioli USA Inc.	Hebron	27	\$25,000.00
Bowling Green Metalforming L.L.C.	Bowling Green	504	\$108,589.38
Champion Petfoods USA Inc	Auburn	131	\$69,971.75
Computershare Inc.	Louisville	121	\$25,000.00
Creform Corporation	Georgetown	13	\$20,000.00
FD Alpha Acquisition Co. LLC	Bowling Green	73	\$22,960.94
Fives Machining Systems, Inc.	Hebron	25	\$25,000.00
Flottweg Separation Technology, Inc.	Independence	49	\$25,000.00
Ford Motor Company	Louisville	4,131	\$200,000.00
Ford Motor Company	Louisville	4131	\$200,000.00
Ford Motor Company	Louisville	4131	\$200,000.00
Ford Motor Company	Louisville	4131	\$200,000.00
Ford Motor Company	Louisville	4,131	\$200,000.00
Ford Motor Company	Louisville	4,131	\$200,000.00
Ford Motor Company	Louisville	4,131	\$200,000.00
Ford Motor Company	Louisville	3,141	\$200,000.00
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3,822	\$92,000.00
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3822	\$152,500.00
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3,822	\$108,000.00
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3,822	\$200,000.00

EXPENDITURES FOR FISCAL YEAR 2017-2018

Reimbursements made to Kentucky companies in FY 2017-2018 to offset the costs of Kentucky resident employee training.

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COMPANY	CITY	TRAINEES	EXPENSES PAID
Ford Motor Company	Louisville	3,822	\$200,000.00
Ford Motor Company	Louisville	3822	\$130,887.50
Fuel Total Systems Kentucky Corporation	Lebanon	82	\$25,000.00
Global Aviation Navigator, Inc.	Louisville	16	\$10,856.52
Grayson County Hospital Foundation, Inc.	Leitchfield	198	\$25,000.00
Hahn Automation Inc	Hebron	23	\$25,000.00
Hogan Lovells US LLP	Louisville	100	\$116,000.00
INOAC Packaging Group Inc	Bardstown	94	\$25,000.00
Int. Automotive Components Group North America, Inc.	Madisonville	45	\$25,000.00
iPay Technologies, LLC	Elizabethtown	186	\$79,625.00
	Elizabethtown	243	\$3,700.00
iPay Technologies, LLC	Louisville	35	\$25,357.41
Kentucky Alliance Training Consortium, Inc.	Georgetown	405	\$75,000.00
Kentucky Cooperage LP, Ltd.	Lebanon	35	\$25,000.00
Kentucky Rebuild Corp.	Independence	19	\$25,000.00
Lyons Magnus East, Inc.	Walton	121	\$25,000.00
Mubea, Inc.	Florence	205	\$19,791.03
NELCO Training, Inc.	Bardstown	24	\$14,861.20
	Bardstown	24	\$1,057.80
Nestle USA, Inc.	Mt. Sterling	86	\$150,000.00
Nexigen Communications, L.L.C.	Newport	23	\$1,497.85
Niemco Fabricators, Inc	Louisville	14	\$25,000.00
Norton Healthcare, Inc.	Louisville	2,209	\$75,000.00
Pioneer Plastics, Inc.	Dixon	18	\$11,628.00
RB Distribution, Inc.	Warsaw	38	\$25,000.00
Rockcastle Regional Hospital and Respiratory Care Center	Mount Vernon	327	\$19,626.04
Roll Forming Corporation	Shelbyville	94	\$20,497.61
Shelby County Associated Industries, Inc.	Shelbyville	136	\$31,897.57
	Shelbyville	136	\$39,471.33
SourceHOV	Mount Vernon	28	\$25,000.00
Southeast Kentucky Regional Training Consortium, Inc.	Corbin	21	\$7,904.50
Summit Biosciences Inc.	Lexington	78	\$25,000.00
Taica Cubic Printing Kentucky, LLC	Winchester	8	\$8,301.00
Taylor Regional Hospital	Campbellsville	495	\$47,931.00

EXPENDITURES FOR FISCAL YEAR 2017-2018

Reimbursements made to Kentucky companies in FY 2017-2018 to offset the costs of Kentucky resident employee training.

...CONTINUED...

COMPANY	CITY	TRAINEES	EXPENSES PAID
Tenmast Software Company	Lexington	65	\$25,000.00
The Corken Steel Products Company	Elizabethtown	6	\$10,000.00
The Corken Steel Products Company	Louisville	13	\$25,000.00
The Corken Steel Products Company	Lexington	13	\$25,000.00
TWB Company, LLC dba TWB Company of Michigan, LLC	Albany	5	\$3,351.68
Zotefoams, Inc.	Walton	38	\$25,000.00
	TOTALS	18,363	\$6,403,265.11

STIC PRELIMINARY APPROVALS FOR FISCAL YEAR 2017-2018

Companies must first receive preliminary approval by the BSSC Board of Directors for STIC projects.
Once companies receive preliminary approval training may commence.

COMPANY	CITY	TRAINEES	STIC AMOUNT
Jackson Purchase Medical Center	Mayfield	269	\$100,000.00
Lake Cumberland Regional Hospital	Somerset	906	\$100,000.00
RKW North America, Inc.	Franklin	61	\$30,500.00
AGC Glass Company North America	Richmond	159	\$79,500.00
Ellison Surface Technologies, Inc.	Hebron	65	\$32,500.00
Montaplast of North America	Frankfort	502	\$100,000.00
The Sherwin-Williams Company	Richmond	506	\$100,000.00
Strong Tower Construction, LLC	Louisville	33	\$16,500.00
United Parcel Service, Inc.	Louisville	2,266	\$83,658.00
UPS Worldwide Forwarding, Inc.	Louisville	1,218	\$54,640.00
United Parcel Service Co. (Air)	Louisville	2,178	\$100,000.00
Mubea Precision Springs, Inc.	Florence	237	\$100,000.00
Mubea Tailor Rolled Blanks, LLC	Florence	68	\$34,000.00
Mubea North-America Shared Services, Inc.	Florence	99	\$49,500.00
Mubea, Inc.	Florence	430	\$100,000.00
Jackson WWS, Inc.	Gray	148	\$43,144.00
PMC Organometallics, Inc.	Carrollton	108	\$54,000.00
Fleming County Hospital	Flemingsburg	81	\$40,500.00
Metalsa Structural Products, Inc.	Elizabethtown	1,787	\$100,000.00
Carmeuse Lime & Stone, Inc.	Maysville	320	\$100,000.00
Commercial Specialty Truck Holdings	Cynthiana	112	\$56,000.00
STOBER Drives Inc.	Maysville	95	\$47,500.00
Balluff, Inc.	Florence	88	\$44,000.00
CTA Acoustics, Inc.	Corbin	394	\$100,000.00
Bluegrass Community Hospital	Versailles	63	\$31,500.00
Logan Memorial Hospital	Russellville	110	\$23,662.00
LORD Corporation	Bowling Green	10	\$5,000.00
Spring View Hospital	Lebanon	140	\$59,616.00
Meadowview Regional Medical Center	Maysville	216	\$62,645.00
Bourbon Community Hospital	Paris	150	\$75,000.00
Clark Regional Medical Center	Winchester	370	\$100,000.00
Mouser Custom Cabinetry, LLC	Elizabethtown	202	\$100,000.00
Post Glover Resistors Inc.	Erlanger	57	\$28,500.00
Ingevity Virginia Corporation	Wickliffe	65	\$32,500.00
Ingram Barge Company LLC	Paducah	334	\$100,000.00
Sister Schuberts Homemade Rolls, Inc.	Horse Cave	145	\$72,500.00

STIC PRELIMINARY APPROVALS FOR FISCAL YEAR 2017-2018

Companies must first receive preliminary approval by the BSSC Board of Directors for STIC projects.

Once companies receive preliminary approval training may commence.

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COMPANY	CITY	TRAINEES	STIC AMOUNT
W. Frank Harshaw and Associates, Inc.	Louisville	194	\$97,000.00
TreeHouse Private Brands, Inc.	Princeton	488	\$46,135.00
	TOTALS	14,674	\$2,500,000.00



The BSSC program allows us to increase the skills of, and motivate our employees, and invest in their personal and professional growth. We feel the program is a strong asset of the State of Kentucky.

CHATANA CAMPBELL

COMPLIANCE COORDINATOR, *Bowling Green Metalforming, LLC*



Through BSSC, we were able to have employees attend a version of Leadership Owensboro that was provided and facilitated through the local Chamber of Commerce. Our employees were able to see and experience the interworkings of the city and supporting community organizations which was invaluable to building our community first mentality and driving awareness and support to local organizations in need.

JOHN MALLOY

SENIOR SITE DIRECTOR, *Alorica, Inc.*

STIC FINAL PROJECTS FOR FISCAL YEAR 2016-2017

After preliminarily approved companies complete training and submit documentation to verify training, a final tax credit is determined and reported to the Kentucky Department of Revenue.

COMPANY	CITY	PRELIMINARY APPROVAL	FINAL AMOUNT	TRAINEES
Country Oven Bakery	Bowling Green	\$19,000.00	\$16,500.00	30
R.C. Bigelow, Inc.	Louisville	\$31,500.00	\$15,989.50	53
The Standard Group, LLC	Louisville	\$24,287.00	\$896.31	8
Best Buy Stores, L.P.	Brooks	\$100,000.00	\$67,948.72	477
AGC Glass Company North America	Richmond	\$69,000.00	\$66,000.00	118
Domtar Paper Company, LLC	Hawesville	\$100,000.00	\$84,769.64	305
Hearthside Food Solutions, LLC	London	\$100,000.00	\$67,857.08	528
Charter Communications (DE), Inc.	Louisville	\$100,000.00	\$31,798.40	305
Paul B. Hall Regional Medical Center	Paintsville	\$92,000.00	\$77,126.94	156
Kenlake Foods	Murray	\$83,854.00	\$54,723.40	51
Logan Memorial Hospital	Russellville	\$17,415.00	\$15,178.21	91
Bourbon Community Hospital	Paris	\$68,000.00	\$30,004.99	116
Georgetown Community Hospital	Georgetown	\$100,000.00	\$40,992.81	190
The Corken Steel Products Company	Florence	\$48,000.00	\$42,500.00	85
Bluegrass Community Hospital	Versailles	\$33,000.00	\$6,801.85	56
Clark Regional Medical Center	Winchester	\$100,000.00	\$69,677.70	232
Spring View Hospital	Lebanon	\$40,464.00	\$12,253.73	112
Three Rivers Medical Center	Louisa	\$14,500.00	\$9,538.06	24
Kentucky River Medical Center	Jackson	\$48,922.00	\$7,828.70	119
Meadowview Regional Medical Center	Maysville	\$58,718.00	\$31,163.51	151
Concept Displays, Inc.	Louisville	\$7,500.00	\$6,426.25	13
Post Glover Resistors Inc.	Erlanger	\$27,500.00	\$19,341.28	49
Stupp Bridge Company	Bowling Green	\$26,921.00	\$20,290.00	18
Bonfiglioli USA Inc.	Hebron	\$20,000.00	\$15,500.00	17
A.O. Smith Corporation	Florence	\$17,000.00	\$13,267.09	29
Zeon Chemicals Limited Partnership	Louisville	\$7,500.00	\$6,500.00	13
Link-Belt Construction Equipment Company, L.P., LLLP	Lexington	\$100,000.00	\$90,828.92	231
Logan Aluminum Inc.	Russellville	\$100,000.00	\$91,718.43	63
Country Oven Bakery	Bowling Green	\$100,000.00	\$50,345.94	438
Signature Healthcare, LLC	Louisville	\$75,000.00	\$15,500.00	27
W. Frank Harshaw and Associates, Inc.	Louisville	\$91,162.00	\$76,900.13	76
Perdue Foods, LLC	Beaver Dam	\$100,000.00	\$10,212.88	100
Trilogy Management Services, LLC	Louisville	\$100,000.00	\$88,980.26	443
Catlettsburg Refining, LLC	Catlettsburg	\$100,000.00	\$87,676.77	428
Marathon Petroleum Company LP	Catlettsburg	\$38,500.00	\$22,507.36	70
TOTALS		\$1,365,544.86	5,222	