

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

SPECIAL MEETING November 16, 2017

MINUTES

Call to Order

The Kentucky Economic Development Finance Authority convened at 10:00 a.m. EST, November 16, 2017, at the Cabinet for Economic Development, Old Capitol Annex, 300 West Broadway, Board of Directors Conference Room, 1st Floor, in Frankfort, Kentucky, for a special meeting to consider a Kentucky Business Investment (KBI) project in Bullitt County.

Notification of Press

Dorsey Hall, Assistant Secretary Treasurer, received verification that the media had been notified of the KEDFA Special Board Meeting.

Roll Call

Members Present: Dorsey Hall, Secretary William M. Landrum, III, Tucker Ballinger and Joe Kelly

Staff Present: Jessica Burke, Sarah Butler, Michelle Elder, Jack Mazurak, Lindsey Ransdell, Katie Smith and Teresa Spreitzer

Others Present: None

KBI Project

Mr. Hall called on staff to present the KBI Preliminary project to the Authority.

New Flyer of America Inc. Bullitt County

**Lindsey Ransdell
Michelle Elder**

Lindsey Ransdell stated New Flyer of America Inc. ("New Flyer") is the U.S. subsidiary of New Flyer Industries Inc. ("NFI Group"). NFI Group is the largest transit bus and motor coach manufacturer and parts distributor in North America with 31 fabrication, manufacturing, distribution and service centers in Canada and the United States employing over 5,800 team members. NFI Group was founded in 1930, and has since become a publicly traded entity with a market cap of \$2 billion. NFI Group proudly employs more American workers than any other bus manufacturer in North America. The company is considering the lease and subsequent construction of a facility that would allow additional space for insourcing and manufacturing of new products. It is intended that parts produced in the facility will support the New Flyer, Motor Coach Industries, and NFI Parts business units within the NFI Group. This will improve the company's competitiveness through reduced product turnaround time, and more sustainable and reliable manufacturing and operations processes.

Ms. Elder stated the project investment is \$40,000,000 of which \$20,000,000 qualifies as KBI eligible costs. The highest job target over the term of the agreement is 550 with an average hourly wage of \$23.00 including benefits. The state wage assessment participation is 3.0% and the City of Shepherdsville will participate at 1.0%.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$8,500,000.

Dorsey Hall moved to approve the staff recommendation, as presented; Secretary William M. Landrum, III seconded the motion. Motion passed; unanimous.

Adjournment

There being no further business, Mr. Hall entertained a motion to adjourn.

Tucker Ballinger moved to adjourn the KEDFA Special Board Meeting; Secretary Landrum seconded the motion. Motion passed; unanimous.

The meeting adjourned at 10:08 a.m.

PRESIDING OFFICER:



Jean Hale, Chairman